

#### AMUNDSEN ATHLETICS FOUNDATION - SNAP Fundraising Overview -

Snap! Raise Fundraisers are the door-to-door candy sales of our day. Other than ticket gates they are our best means of directly reaching out to families and friends of student athletes and asking for their support. The entire process is digital, so student athletes do not have to physically canvass specific areas or customers for sales while toting around products or samples. Team contacts and athletes do all the planning upfront so that once the campaign become underway there is little to do other than occasional follow-ups. Funds are channeled directly to the Amundsen Athletics Foundation (AAF) bank account and then AAF will distribute these directly to your respective team account. Funds are then managed by AAF accordingly with team reps.

#### PROCEDURES

- Have initial discussion with Athletic Director; upon approval submit Fundraiser Assistance / Representation Request form to Amundsen Athletics Foundation.
- Coach designates themselves or team parent to manage the campaign.
- Campaign Manager (CM) facilitates discussion with coaches and players to convey team needs / fundraiser goals.
- CM establishes a budget and strategies to motivate potential donors.
- CM discusses final proposal with Athletic Director / AAF for final approval to proceed.
- CM contacts Snap! Raise Fundraising Coordinator (attachment A)
  - CM Develops Webpage (attachment B)
    - Insert fundraiser goals
    - Insert pictures / video
    - Set-Up Player pages
      - Develop and send out set-up instruction script (attachment C)
    - Follow-Up as required prior to launch
    - Send out Snap! Launch Information Sheet (attachment D)
  - Pre-Launch Meeting with Snap!
    - Develop email script for potential donors
    - Resolve any remaining issues
  - o Launch
  - o AAF Closes Out Campaign

# ATTACHMENT A 4 Steps to Digital Fundraising States with Snap! Raise



# 25 Min

Share about your program & cover the Snap! Raise process.

# Personalize Your Page

Raise

### 10 Min

Update your personal message to donors, add pictures of the team, and more!

# Athletes Sign Up

# **10** Min per Athlete

Each athlete will upload a profile picture & upload 20+ email addresses.

# Launch the Campaign!

# 28 Day Campaign!

You are on your way to raising \$300+ for every participating athlete!

# Contact Matt Eckstein to get started! 317-696-3867 matt.eckstein@snap-raise.com

SNAP

#### SAMPLE FUNDRAISER PAGE – PRE-LAUNCH













#### SAMPLE SNAP FUNDRAISER SET-UP LETTER TO PLAYERS

#### Hello Team,

We will be doing a fundraiser to raise money for the **soccer** team! We need all of you to participate so that we can raise as much money as possible. This will be the easiest fundraiser that you guys will participate in. Everything is virtual!

PLEASE MAKE THIS HOMEWORK AND COMPLETE ASAP. We will need everyone to join the fundraiser and preload their emails prior to 1/25/22! The sooner you get this done, the better.

- 2. Finish completing your account and upload a profile picture for yourself! This is important. Click Save and Continue.
- 3. The next page will have you **'Enter 20 emails'**. You should work on collecting these emails with your parents/guardian. Once you have them entered in, click **Submit Emails** at the bottom. Here are some examples of whose emails you should be entering:
- Parent(s)/Guardian #1
  Parent(s)/Guardian #2
  Grandma
  Grandpa
  Cousin(s)
  Uncle(s)
  Aunt(s)
  Family doctor
  Orthodontist/dentist
  Church/Social leader

Scout/troop leader
 Family Friend #1
 Family Friend #2
 Former coach
 School alumni
 Local business that knows YOU
 Neighbor(s)
 Parent co-worker(s)
 Parent friends
 Adult sibling(s)

Make sure your emails do NOT include teachers, fake emails, etc. and are only legitimate potential donors. I can track all the emails inputted into the system so please make sure these are quality emails.

*I will be tracking everyone's participation so be sure to participate and do your part. I appreciate everyone's efforts!* 

Thank you!

#### **General Information on Snap!Raise**





Hello Parents,

We will be kicking off our Snap!Raise Fundraiser on Friday, January 28 with John Garvin, our local rep. Snap is a social donation platform that enables our program to receive donations from our networks, communities, and supporters. Snap uses the power of social media with a safe, fun and interactive approach. All we ask is that each student athlete gathers 20 or more email addresses of their biggest fans. Your contacts are strictly private and protected.

Once you register, load and submit your addresses the system will notify you that you have successfully sent ## emails. These are actually queued into the system and will be sent out with a link to your student athlete's page when the campaign officially launches on Friday.

You can view a draft by going to their account page, selecting the Amundsen campaign, and then on the lower left hand side click View under Campaign Page.

#### Snap Fact Overview:

**1. Safe and Protected:** Snap!Raise is the safest online donation platform available. All data is private and never redistributed. **Snap DOES NOT share or sell email addresses.** After the campaign concludes the potential donor will not receive emails from Snap!Raise.

Our campaign page is an HTTPS site which means that it is secure and not viewable by the public. The only way a potential donor can view the page is if they are sent a link by a participant.

**2.** No Product Sales: Students will not be asked to sell products for this fundraiser. Every effort is made through our own custom built site and shared via Email, Facebook, Twitter and Text from the student's individual page.

**3. Email Strategy:** All supporters will be mailed an Amundsen Girls Soccer window cling and electronically issued a receipt for their gift included with a personalized thank you from the student. There are three reminder emails sent to donors, with an option to unsubscribe. Snap Raise does not harvest, sell or spam email address.

**4. Reverse Flow:** Snap's platform and process is what makes their fundraiser so successful. It allows an extensive reach across the nation, not just the community, by providing options to connect with multiple donors and their social networks; maximizing our raising efforts.

**5. Tracking:** We can track where each participant is with their effort. How many emails addresses were added, how many emails have been opened and how many donations they have received along with the total dollars raised.

**6. Collegiate Funding Model:** Snap!Raise's platform is utilized by universities like Notre Dame, Stanford, Texas and Arizona to reach out to donors and alumni. Snap!Raise gives high school athletic programs and group based activities the opportunity to capitalize on the same software and platform to reach out to our student's biggest fans and supporters!